



- Boost Top-Line Sales
- Efficient Production & Inventory Management
- Powerful Back-End Reporting
- Production Processing Optimization
- Packing Stations
- Materials Requirements Planning (MRP)
- Traceability & Lot Tracking
- Sales Order Processing
- Web-Based Sales Portal
- Warehouse / Freezer Management
- Delivery / Dispatch Management
- Accounting & Financial Reporting

Seasoft ERP: Purpose Built Software for the Seafood Industry

Seasoft is an advanced, fully integrated Enterprise Resource Planning (ERP) system designed to meet the specific challenges of the seafood industry. Built for seafood processors and distributors including custom cutting shops, Seasoft ERP streamlines operations, enhances visibility, and optimizes profitability, helping you stay competitive in a fast-moving market.

Seasoft offers robust tools for managing inventory, improving production processes, tracking yields and margins, and simplifying cost and accounting management across your entire operation. Whether you're a small distributor or a large seafood processor, Seasoft ERP is scalable and customizable to fit your unique business needs.

Key Features

1. Boost Top-Line Sales

24/7 Customer Ordering: Enable your restaurant, institutional, and retail buyers to place orders anytime, anywhere, with access to real-time product prices, inventory data, and order history.

Lot-Level Data: View comprehensive lot-level details including pricing, inventory, and production information from a single screen.

2. Efficient Production & Inventory Management

Real-Time Inventory Tracking: Monitor inventory levels in real-time, track yields, and optimize stock across processing lines and multiple locations.

Yield and Margin Tracking: Track production yields and margin calculations at every stage of the process to ensure profitability.

3. Powerful Back-End Reporting

Data-Driven Insights: Quickly access critical data to make proactive, profit-driven decisions. Analyze sales, inventory, accounts receivable, and profit margins in one place.

Custom Reports: Tailor reports to fit your specific business needs, empowering you to monitor operational efficiency and financial performance.

4. Production Processing Optimization

Automated Cutting Floor: Automate processes on the cutting floor with specialized workstations, barcode label printers, scales, and packing software to improve efficiency and ensure accurate production yields.

Work Order Management: Easily view species and weight data for cutting and packing, capturing product details and calculating yields automatically.

5. Packing Stations

Automated Weight Capture: Capture real-time packing weights from scales to ensure accurate shipment records and streamline the invoicing process.

Minimize Errors: View item details such as packaging type, quantity, pack date, and more to prevent packing mistakes.

6. Materials Requirements Planning (MRP)

Precise Procurement: Automate procurement to reduce inventory costs, ensure timely materials delivery, and integrate sales, manufacturing, and purchasing processes.

Purchase Optimization: Plan purchases based on historical data, supplier lead times, and sales projections to reduce costs.





7. Traceability & Lot Tracking

Certification-Level Traceability: Track inventory from purchase through production, ensuring full compliance with food safety regulations.

Efficient Recall Management: Quickly identify product sources using system-generated lot numbers to handle recalls efficiently and minimize financial impact.

8. Sales Order Processing

Simplified Order Entry: Streamline order entry, manage back-orders, and ensure first-time accurate shipments.

Complete Lot Data: View detailed lot-level data including pricing, location, packaging, and more to simplify order processing.

POS Integration: Manage retail points of sale with barcode scanners, payment processing, and other features from one unified platform.

9. Web-Based Sales Portal

E-Commerce Integration: Let customers view your inventory, build a cart, place orders, and schedule deliveries—all in real-time—via your integrated online sales portal.

Automatic Inventory Updates: Inventory is updated automatically with every transaction to maintain real-time accuracy.

10. Warehouse / Freezer Management

Real-Time Tracking: Track inventory from receipt to finished goods, optimizing stock levels and reducing costs.

Mobile Integration: Use mobile PCs and handheld scanners for real-time inventory management and product tracking.

Cold Storage Management: Manage inventory across multiple divisions, public cold storage facilities, and on-the-water inventory.

11. Delivery / Dispatch Management

Route Optimization: Use integrated truck routing software to reduce fuel costs and improve delivery efficiency.

Electronic Signature Capture: Speed up order processing and improve invoice accuracy with digital signatures upon delivery.

12. Accounting & Financial Reporting

Comprehensive Financial Management: Manage multiple companies, track accounts receivable and payable, and generate detailed financial reports.

Real-Time Cash Flow Insights: Track sales, payments, and other financial activities to improve cash flow and profitability.

Automated Reporting: Utilize click-driven reporting to make informed decisions with ease, and access executive dashboards for key performance indicators.

Additional Features

Attribute Tracking: Track additional product attributes like shellfish tags, quality grades, country of origin, and more to meet customer requirements and regulatory standards.

Individually Lotted Items: Grade and cost items individually by piece to ensure unique tracking and profitability insights.

Lot-Based Profitability: Easily calculate profitability by lot to make data-driven decisions in volatile markets.

Aging and Lot Inventory Management: View lot inventory by received date, monitor aging, and ensure proper stock rotation for fresh products.

Benefits

Streamlined Operations: Automate manual tasks, reducing errors and increasing operational efficiency.

Greater Visibility: Gain real-time visibility into all aspects of your business, from sales orders and inventory to production and financials.

Increased Profitability: With better cost tracking, yield management, and procurement, you'll make more informed decisions that improve margins.

Scalable & Flexible: Seasoft grows with your business, offering flexibility to adapt to changing needs.

Why Choose Seasoft ?

Industry-Specific Design: Seasoft is built ground-up for the seafood industry, ensuring it meets the unique challenges faced by seafood processors and distributors.

Decades of Expertise: CAI offers decades of knowledge and support dedicated to the seafood industry and its needs.

Customizable & Scalable: Whether you're a small family-owned business or a large multi-location distributor, Seasoft adapts to your needs with flexible implementation options.

Seasoft Integrations

Seasoft integrates seamlessly with industry-leading systems and technologies, including:

Fiserv

Qlik

Zebra

Elite Extra

Trace Register

Datamax

Honeywell

Wholechain

Pepper

Dataview

Elevate Your Seafood Business Today

Seasoft ERP is the comprehensive solution you need to optimize every part of your seafood operation. From real-time production tracking and inventory management to financial reporting and customer service, Seasoft helps you stay ahead of the competition.

