



Maritech Seafood Solutions offers range of products and services aimed at helping seafood businesses manage various aspects of their operations, such as supply chain management, traceability, quality control, and compliance with regulations.

The core of Maritech's software solutions is Purchase and Sales, addons include features like inventory management, procurement, production planning, and analytics. By leveraging next generation technology we're your partner to streamline processes, improve efficiency, ensure product quality, and enhance sustainability throughout your business and the seafood supply chain.

Maritech's solutions enable and empower seafood processors, distributors, retailers, and aquaculture operations to succeed in today's competitive market while also promoting transparency and accountability in the seafood supply chain.

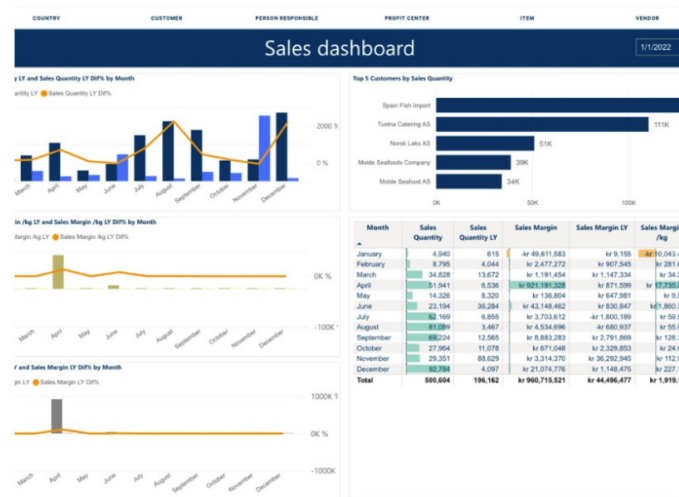
## Maritech Purchase & Sales

Purpose-built to streamline seafood procurement and sales, this module can handle the complete process of buying and selling seafood. The system simplifies sales operations, improving customer service and reducing costly data-entry mistakes. Easy order processing and inventory management tools include tight pricing management and customer-level item margins.

**The Maritech ATP (Available to Promise) feature allows you to plan and sell based on forecast and give you full control of inventory balance.**

The system provides:

- Seamless traceability at box, pallet, or bulk inventory level.
- Ability to buy and sell in multiple units of measure
- Power to add unlimited costs to any transaction for an exact handle on inventory costs
- Unique, seafood-specific forecasting and customizable ATP (Available to Promise)
- Efficient, automated work processes

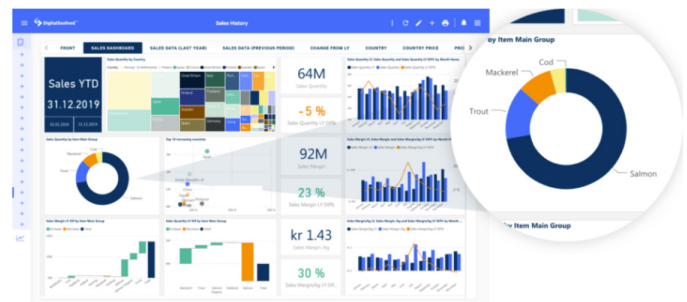


## Maritech Cloud

Maritech's cloud-based software suite offers sophisticated digital systems for seafood companies of all sizes. The secure, scalable, API-accessible platform supports innovation, offers a true best-of-breed approach that can build upon and integrate with other systems.

## Maritech Analytics

Maritech Analytics collects and combines data dispersed throughout your ecosystem of software solutions: purchases, sales, processing, and inventory. Maritech Analytics extracts, structures and presents key information and performance data and fuses it with selected external data sources such as crucial trade and market price flows, biomass data, Nasdaq Salmon Index data, and several other sources and species.



- Overlay and benchmark your own performance and forward price plan to gain a competitive edge when negotiating with both suppliers and buyers
- Manage forecasts and fine-tune harvest or catch plans to make strategic decisions in a swiftly evolving market
- Combine a 360-degree view of the latest intelligence on market raw material supply and prices, seafood trends, and consumer prices measured against your own input drawn from Maritech Purchase & Sales to extract the true value from your data
- Standard suite of industry specific reports
- Customize your own key performance measures and targets
- Manipulate data for detailed in focus information
- Integrate databases from other areas of your business

## Maritech Processing

Maritech Processing is designed specifically for seafood production.

- Register the conversion of a raw material into several resulting co-products and/or by-products
- Compare actual to estimated yield
- Rapidly run value and margin calculations
- Ensure full traceability, yield, and cost accuracy with specific raw material or work-in-progress (WIP) lots are allocated to the production order
- Create multiple production orders in advance easily with visual planning screens
- Register products in any order so finished goods can be entered and available in inventory for sale before actual usage and costs are entered into the system or production can be triggered from a sales order
- Define all costs (internal and external)
- Allocate costs to the production order to ensure accurate landed cost and value of the finished goods
- When integrated with Maritech Packing, trade-item box-level detail, scanning in of inventory, labeling, or scale input can all be easily managed and tied to production orders.



**Fishing Trips empowers you to improve efficiency by turning boat inventory into a PO (and log the catch certificate) with a simple scan. You can also settle your trip by entering expenses, percentages of earnings, etc. and sync directly to your payroll solution.**

## Invoice Management

- Correlate accrued invoices from service providers, such as freight or cold storage vendors to costs registered as estimated internal costs on sales, purchases, or transfer orders
- Set a tolerance range (as a fixed amount or a %) which sets how much variance is allowed between an estimated cost and a matching invoice.
- Specify that incoming cost invoices will be posted automatically once matched. A PDF of the original invoice from the cost vendor can be attached to the record
- Estimate and keep accurate track of the variance between the actual billed costs of services (ie transport)

## ERP ANY

### Accounting Integration

Maritech Purchase and Sales can be integrated with most major accounting systems using the Maritech ERP Any API which defines and maps master data from Purchase and Sales to the accounting system's records.

When invoices are posted in Purchases and Sales, the balance sheet entries are sent to the accounting system where they can be posted to the mapped G/L accounts.

**Innovate your seafood operations with Maritech. Contact us today to discover how our tailored solutions can enhance your efficiency, quality, and sustainability in the seafood industry.**