

# Thymly Products

xTuple helps to manage inventory, improve product traceability, and speed up collections

## Industry

Food and Beverage Manufacturing

## About Thymly Products

Thymly Products, Inc. is a major dry mix manufacturer located on the East Coast. They provide specialized food ingredients and bakery blends to the food and pharmaceutical industries, ranging from enzymes to phosphates.

- xTuple helped Thymly reduce its inventory considerably, within three months of implementation
- Thymly can now tag each product with a lot number and weight and track it through the entire supply chain. They're able to respond within minutes, much faster than industry norms, during an FDA recall
- xTuple integrates with Thymly's other software and production equipment allowing Thymly to produce products with more consistency
- Thymly has significantly sped up collections by automating invoicing and receivables follow-up



## Challenge

To reach the next business level, Thymly needed greater control over their operations (accounting, purchasing, CRM, manufacturing, inventory and distribution) which proved impossible with a rigid, legacy accounting software vendor.

In 2007, Thymly began searching for a more flexible solution that would help its business grow. "As part of our due diligence, we spoke with companies of all sizes that were running cross-platform, cross-operations software and the feedback was amazingly consistent — the bigger the software provider, the more problems these companies had," says Harry Muller-Thym, Sr., founder of Thymly.

## Solution

Thymly chose xTuple because of the success rate of its product implementation, affordability, and superior customer support.

"Since September 11, 2001, restrictions and regulations have continued to tighten in the food industry. xTuple continues to work very closely with us to understand our specific needs and ensure that we're able to meet the changing requirements," adds Muller-Thym.



**“The latest version of xTuple is the best yet,” says Muller-Thym. “It demonstrates their commitment to taking feedback from its customers and incorporating those ideas back into the product. For every reason that we decided to purchase the xTuple solution, it has worked out. It continues to exceed our expectations.”**

**Harry Muller-Thym Sr.  
Founder | Thymly Products, Inc.**

## Results

Thymly shut down its previous accounting system and went live with Linux-based xTuple software the very next day. "The latest version of xTuple is the best yet," says Muller-Thym. "It demonstrates their commitment to taking feedback from its customers and incorporating those ideas back into the product. For every reason that we decided to purchase the xTuple solution, it has worked out. It continues to exceed our expectations."