



T.F. Kinnealey & Co. Builds Efficiencies Into Production Processing with Provisions ERP

Industry

Food & Beverage

Challenge

Streamline order processing

Solution

Provisions ERP software

Results

Improved visibility and productivity
Forward and backward traceability
Facilitates BRC and food safety audits

T.F. Kinnealey & Company, headquartered in Brockton, Massachusetts, has earned its reputation as one of the premier suppliers of beef, lamb, poultry, pork, veal, game and numerous non-meat specialties to fine restaurants, hotels and resorts in the U.S. and overseas. Founded in 1939, the company today employs more than 90 people, has more than 1,200 customers, and inventories in excess of 2,000 items. T.F. Kinnealey is one of the few meat wholesalers producing primal cuts selected from only the highest quality slaughterers and breakers. The company fabricates and sells a large quantity of Prime Grade beef cuts, and offers a Custom Choice Aging Program for customers who want a more affordable quality alternative.

“Provisions has helped us cultivate lasting relationships with our customers and build efficiencies into our processes. When it comes to integrated food distribution software, we couldn’t have made a better selection.”

John Kinnealey, President, T.F. Kinnealey & Co.

Challenge

Legacy processing and distribution software no longer providing adequate support. They needed new software to meet their current and future requirements.

Advanced Lot Tracking

Provisions tracks lots through production with raw material yields with costing

Forward / Backward Traceability

Track all raw materials to the cutting floor and through to dispatch and customer delivery

Salesperson Inventory Visibility

Real-time visibility of processed inventory lets sales reps know exactly what is available for sale

Solution

Provisions optimizes production and packing with specialized packing software, production-ready workstations, electronic scales, and bar code label printers. The software captures packing weights from scales and records them automatically on the open work order for more accurate production yields. During the packing process, Provisions prompts packers for a specific work order, and all quantities packed are automatically rolled up for use in work order receipts later in the process. Packers can enter route and ship date. When customizing product to order, the lots produced are automatically tagged to the customer's order. Bar-coded labels with full product descriptions and weights can be printed and applied to the product as it is packed.



“Provisions helps us deliver our orders faster and with more accuracy, so that we can spend time proactively growing the business rather than just maintaining it.”

John Kinnealey
President, T.F. Kinnealey & Co.

Results

Improved production and packing efficiency

Ability to deliver orders faster and more accurately

Improved inventory visibility throughout the company